

Bruce G. Hanson

Your Technical Turn Around Leader

*“The IT needs for the strategic changes over six years were unrelenting and fast-paced, with almost continuous demands placed on modernization of key systems, while maintaining old ones and that included locations in two different states. **Bruce did this with less than half the staff that is normally required, and with a patience and unflappability that I have seldom witnessed in anyone, including during my 21 years as an operational naval officer.**”*

Chip Laingen, Communications/Marketing and R&D Director, MN Wire
Executive Director of the Defense Alliance, Commander, U.S. Navy (Ret.)

If you're looking for a versatile, adaptable, technical turn around, IT leader with extensive global management experience, with strong interpersonal skills and the ability to communicate and lead at a technical and non-technical level then Bruce G. Hanson is the one you want. Having worked in several different industries IT, Manufacturing, Semi-Conductor, Production Automation, and Telecommunication; I bring a wealth of experience with me. I have a proven track record of staying current on the newest technology and trends and can turn those into improvements for your systems. I can lead as well do and I am not afraid to get my hands in the game if required. I have led companies to improve their IT Departments or Infrastructure by managing hardware, software, and service engineers.

Relevant skills & experience:

- 10+ years of **technology leadership** experience (as a manager of infrastructure, network, system, applications, field service, desktop, help-desk personal).
- **Technical sales, Procurement, and Vendor Management** expertise.
- **Global** company experience from **Asia to Europe**.
- **Technical Training** developing classes and training the trainers.
- Demonstrated success **enhancing** reliability and efficiencies.
- Strong **people, process, technology strategy** and execution skills.
- **Executive-level** strategy and leadership experience.
- **Broad industry** experience (technology, IT, manufacturing, semi-conductor, SCADA, production automation, telecommunication, technical sales, and retail)
- A **Navy** veteran (Communication, Crypto, & Electronic Warfare) who has established and managed field service and system engineering departments.

Sample career highlights:

- Modernized IT infrastructure from 20 year old system to modern State of the Art – MN Wire
- Reduced system delivery times by **25%** - ADP
- DB Mgmt Reduced Order Rejection by **60%** - ADP
- Wrote “BKM” Software Guide reducing service calls by **60%** – LAM Research
- Generated over **\$660,000** profit per year for two years designing ATE interface boards - MCT
- As proof of my commitment to detail and long term projects, I developed & maintain the **Twin Cities Metro Area Job Club List** used by U.S. Department of Labor, MN Workforce Centers, all other networking groups, outplacement firms, university placement centers, & recruiting firms as the **premier list of networking groups** since its inception **12** years ago.

Relevant employment history:

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| • MN Wire (MFG Specialty Wire & Cable) | Computer Operation Manager - IT Director | 2004-2011 |
| • ADP Hollander (Automotive Division) | Integration & Certification Manager | 1999-2001 |
| • LAM Research (IC Etch systems) | Lead Field Service Engineer | 1994-1999 |
| • RamTRAC (Production Automation SCADA) | Technical Sales /Application Engineer Mgr. | 1990-1993 |
| • Micro Component Technology (IC ATE) | Systems Application Engineering Manager | 1980-1990 |

Bruce Gordon Hanson

What my “Strengths 2.0 Assessment” means for you:

With **Learner**, as my top strength it showcases my joy of learning. The fact that I am constantly learning new skills and coupled with my ability to quickly grasp new concepts or the heart of new ideas, this making me a more valuable employee as my skill set keeps improving. As an **Achiever**, I have a great deal of stamina, I work hard and take great satisfaction from being busy, productive, and completing my tasks. I will put in the time and effort necessary to meet or beat my deadlines. With my **Context** strength I understand the present by researching its history. I learn how things were previously accomplished so as to not repeat the mistakes of the past. With **Individualization**, I have a gift for figuring out how people who are different can work together productively. I quickly learn the skill sets of others so I know who to go to for answers or to pick the best members for a team. Being a **Responsibility** type, I take psychological ownership of what I say I will do. I am committed to stable values such as honesty and loyalty. I need minimal supervision and if I say I am going to do something, my supervisors have all learned if I take on a task it will be done, as I will do everything in my power to complete that task.

Sample endorsements by Vendors and Company Officers

“Bruce took ownership of his department with a passion to getting things done.”
“Personable, On Time, High Integrity”

Paul Wagner CEO MN Wire & Cable Co.

“I had the opportunity to work with Bruce during much of his time at MN Wire and Cable Company. As one of his primary IT vendor resources I was always amazed with Bruce’s extraordinary ability to acclimatize his plans in order to keep to budget constrictions. A tight budget didn’t limit Bruce from expanding his knowledge and maximizing that budget to make his IT Department leading edge. Many times I can recall Bruce requesting information about hardware or software solutions that had just been or were about to be unveiled, indicative of an IT Manager who was determined to keep up with the trends of the industry. “

Julie-Chèrie (Jules) Kibbe, Inside Sales, PC Connection

“I have worked with Bruce on many of his projects. Bruce is very detailed orientated and always looks at the companies best interest when implementing his IT infrastructure. Bruce does his research ahead of time and always comes to me prepared when looking for advice”

Wendy Jacques, Senior Account Manager, PC Connection

“Bruce was the key person responsible for building the I.T. infrastructure and management of our company's enormous computer hardware, software and network needs during the most significant changes in the organization's history. During that time, the company became much more than a contract manufacturing firm, adding a defense division, a high technology R&D division, creating a government consulting arm (Defense Alliance), and modernizing its manufacturing, quality systems, and customer resource management processes. “

Commander Chip Laingen, U.S. Navy (Ret.) Executive Director